**Retrofit Case Study**

**Cambridge HTHV vs. Unit Heaters**

**Food Distribution Warehouse**

**Building Specifications**
- 540,700 ft²
- 61 dock doors
- Located in Cleveland, OH

**Before – Unit Heaters**

**Performance**
- Uneven temperatures
- Cold dock areas
- High gas costs

**Operating Costs**
196,918 therms for 2006-07 heating season

$0.36/ft² **Total cost**

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**After – Cambridge HTHV Space Heaters**

**Performance**
- More even temperatures
- Better system control
- Lower operating costs

**Operating Costs**
136,042 therms for 2007-2008 heating season

$0.25/ft² **Total cost**

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**Summary**
The Cambridge HTHV system used **31% less** gas and saved **$60,000/year** operating at $0.25/ft² vs. $0.36/ft².